



# Silent Deployment of a Machine Learning Algorithm for Managing Real-World Head and Neck Surgical Oncology Referrals

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## Introduction

- In the standard manual referral process, otolaryngology patients endure long wait times of >40 days for a new patient appointment.<sup>1</sup>
- Call centers have emerged to shorten patient wait times, but operators rely on complicated decision trees, leading to clinical errors of up to 56% of referrals being triaged inappropriately.<sup>2</sup>
- Head and neck cancer patients require both efficient and accurate triage with treatment delays worsening outcomes for cancer patients.<sup>3</sup>
- Machine learning is an emerging technology in clinical practice that may improve the efficiency of patient referral management.<sup>4</sup>

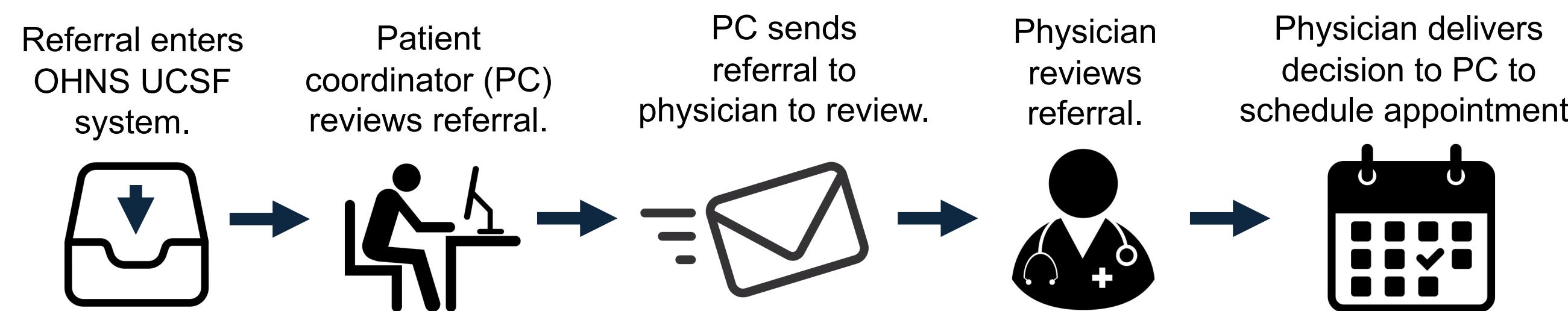
## Objectives

- Silently pilot, deploy, and evaluate the efficacy of a triage machine learning algorithm at an academic head and neck cancer center
- Identify inefficiencies in the manual triage process that may be alleviated through a machine learning model triage assistant

## Methods

- Surveys were distributed to practice coordinators and physicians to evaluate inefficiencies in current manual referral processing, using tools such as Likert-scale questionnaires.
- Between 12/10/2024-2/6/2025, 225 patients were referred to the UCSF Otolaryngology-Head and Neck Surgical Oncology Center.
- Patient clinical data were collected, including the initial referral packet, administrative communications, and all final clinical notes, imaging reports, and pathology reports.
  - Etiologies included suspected non-endocrine malignancies, benign lesions, and non-cancerous thyroid, salivary gland, and parathyroid pathologies.
- Referral packets were input into a deep learning algorithm (IIAM Corporation, San Francisco, CA) to triage and analyze referrals.

**Figure 1. Workflow of manual referral process**



Time to referral triage reflects time from when the referral enters the UCSF Otolaryngology-Head and Neck Surgical Oncology (OHNS) system to when the physician delivers a decision for a patient to schedule an appointment.

## Results

**Table 1. Patient Coordinator and Physician Survey Responses**

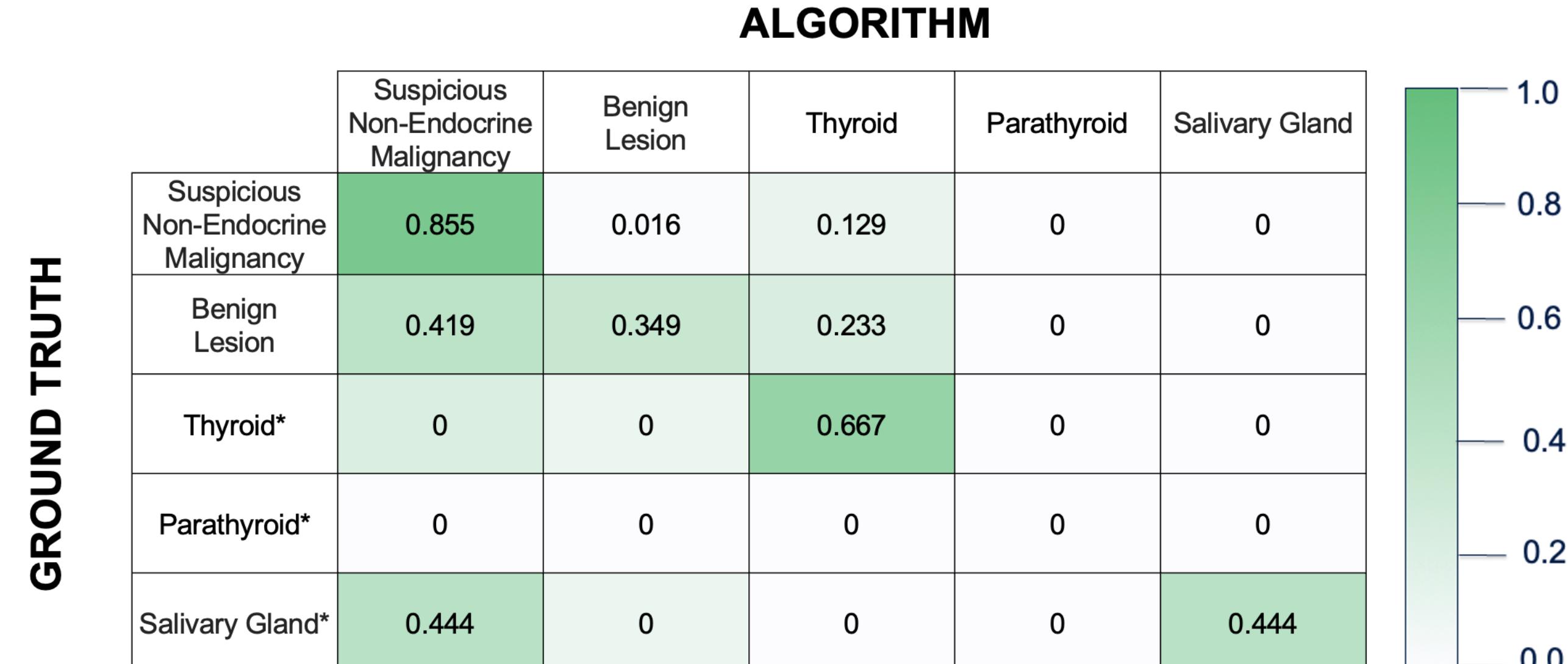
Parameter	Value (Mean ± SD or N(%))
Patient Coordinator Responses	2 (100.0%)
Physician Responses	6 (100.0%)
<b>Patient Coordinator Responses</b>	
Referrals processed per week	30.0 ± 0
Physician referral clarifications per week	15.0 ± 14.1
Physician response times (business days)	2.0 ± 1.4
Average burn out 1= not at all burnt out; 5= completely burnt out	3.0 ± 1.4
<b>Physician Responses</b>	
Average confidence regarding referral triage by patient coordinator 1= not at all confident; 5 = confident	2.8 ± 1.3
Average confidence regarding referral triage by call center 1= not at all confident; 5 = confident	1.8 ± 0.8
Average confidence regarding referral triage by patient self-schedule 1= not at all confident; 5 = confident	1.7 ± 0.8

## Results Continued

**Table 2. Patient Demographics and Referral Characteristics**

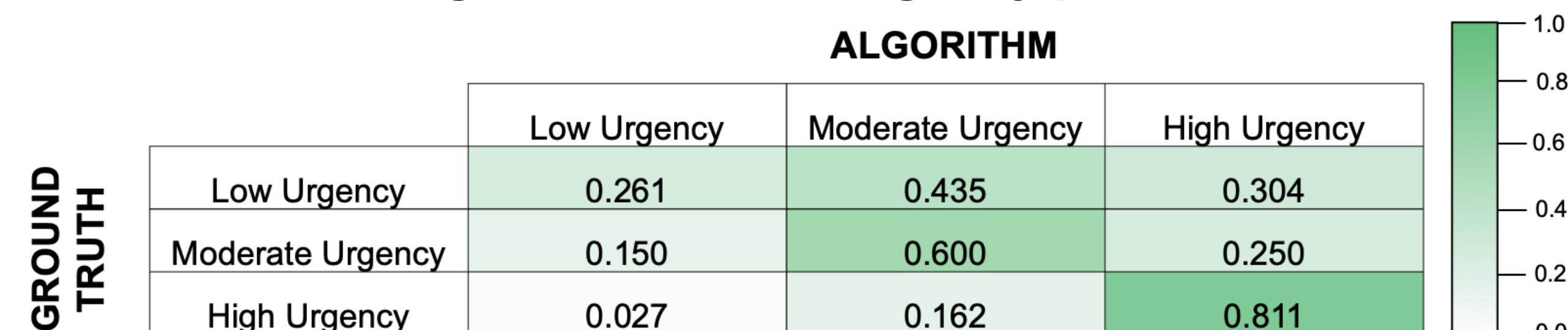
Parameter	Value (Mean ± SD or N(%))
Age	57.9 ± 18.2
Female	105 (49.1%)
Male	109 (50.9%)
<b>Disease Etiology Documented on Referral</b>	
Suspected Non-Endocrine Malignancy	117 (54.6%)
Benign Lesion	53 (24.8%)
Thyroid	35 (16.4%)
Salivary Gland	5 (2.3%)
Parathyroid	4 (1.9%)
<b>Time</b>	
Days from Referral Initiation to Referral Triage	3.7 ± 6.8
Days from Referral Resolution to Appointment	19.3 ± 18.8
<b>Report Available on Referral</b>	
Clinical Note	206 (96.3%)
Imaging	129 (60.3%)
Pathology	82 (38.3%)
<b>Referral Processing Characteristics</b>	
Required clarification from physician or APP	154 (72.0%)
Required additional documents from referring provider	22 (10.3%)
Inappropriate for head and neck cancer	11 (5.1%)

**Figure 2. Confusion matrix for deep-learning algorithm disease etiology predictions versus ground truth**



Based on final pathology reports, 85.5% (105/123) of suspicious non-endocrine malignancies were correctly flagged by the algorithm.

**Figure 3. Confusion matrix for ground truth referral urgency results and algorithm referral urgency predictions**



Based on independent physician assessment of final pathology reports, 81.1% (100/123) of high urgency lesions were correctly flagged by the algorithm.

## Discussion

- The manual referral process took ~3.7 days to triage a referral packet, while the algorithm took <60 seconds to triage the same referral.
- Long referral processing times, a high proportion of referrals requiring physician review, and reports of patient coordinator burnout highlight the need for additional referral support.
- Given the algorithm's high accuracy in detecting suspicious non-endocrine malignancies and high-urgency lesions, a machine learning assistant could help flag urgent cases and reduce the coordinator's workload and increase productivity throughput.

## Conclusion

- The algorithm was significantly faster than manual triage processes and demonstrated high accuracy in triaging high-urgency referrals.

## References

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